

Pistachios:

Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during January. The denominator represents the total number of TEU shipped, by all carriers, throughout the 2002 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, January 2002.

Market Share-January:

Each carrier's current market share is based on the number of containers shipped during January 2002. Source: PIERS, January 2002.

Market Share-CY 2002:

Each carrier's market share is based on the total number of containers shipped throughout the 2002 calendar year. Source: PIERS, 2002.

Transit Time

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates

Ocean rates are applicable for March 31, 200. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate

Container rates for Pistachios are quoted on full, 17.5 KT per 20-foot dry containers unless otherwise noted.

Definitions

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, and April Taylor of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, or Taylor on (202) 690-1326 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Issue Date: March 31, 2002 Page 1 of 7

L.A./L.B./Oakland Ports To Bangkok, Thailand

Pistachios

Monthly Market Share For: January 2002

Month\Year: 0.1 \ 0.1

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec ARB	Cotton R.	Size	ContainerRate
MOL	100%	100%		\$1,675	\$76	\$40						\$1,791

Average Container Rat \$1,791

L.A./L.B./Oakland Ports To Busan, South Korea

Pistachios

Surcharges:

Monthly Market Share For: January 2002

Month\Year: 2.0 \ 2.0

	Market	Market	Transit										
Carrie	Share	Share CY	Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	100%	100%	13 Days	\$1,130	\$76	\$40							\$1,246

Average Container Rat \$1,246

L.A./L.B./Oakland Ports To Hong Kong

Pistachios

Monthly Market Share For: January 2002

Month\Year: 93.0 \ 93.0

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk-SeaLand	54%	54%	15 Days	\$920	\$76	\$40							\$1,036
Senator	16%	16%	13 Days	\$420	\$76								\$496
Hapag-Lloyd	10%	10%	15 Days	\$800									\$800
Hyundai	6%	6%	14 Days	\$875	\$76								\$951
MOL	4%	4%	14 Days	\$1,000	\$76	\$40							\$1,116
COSCO	4%	4%	15 Days	\$850	\$112								\$962
OOCL	3%	3%	14 Days	\$1,000	\$76	\$40							\$1,116
CMA-CGM	2%	2%											

Average Container Rat \$920

L.A./L.B./Oakland Ports To Manila, Philippines

Pistachios

Monthly Market Share For: January 2002

Month\Year: 0.8 \ 0.8	Surcharges:
	Sui chai ges.

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec ARB	Cotton R.	Size	ContainerRate
Senator	100%	100%	22 Days	\$1,000	\$76	\$40						\$1,116

Average Container Rat \$1,116

L.A./L.B./Oakland Ports To Singapore

Pistachios

Monthly Market Share For: January 2002

Month\Year: 1.0 \ 1.0

	Market	Market	Transit										
Carrie	Share	Share CY	Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Yang Ming	100%	100%	21 Days	\$1,380	\$76		8%						\$1,566

Average Container Rat \$1,566

L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

Market

Market

Pistachios

Monthly Market Share For: January 2002

Transit

Month\Year: $7.0 \setminus 7.0$

	Surcharg	res:				
CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate

Carrie	Share	Share CY	Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec A	ARB	Cotton R.	Size	ContainerRate
Hapag-Lloyd	43%	43%	12 Days	\$828			43%	\$453					\$1,637
Hanjin	29%	29%	10 Days	\$1,130	\$76	\$40							\$1,246
Yang Ming	14%	14%	12 Days	\$1,520	\$76								\$1,596

Average Container Rat \$1,500